

Eugene Wasserman forwarded the email he received from Adobe Systems, Inc.

From: Eugene Wasserman [<mailto:eugene@ecwassociates.com>]
Sent: Thursday, March 31, 2011 8:29 AM
To: David Allen; Debbie Tarry; Julia (Julie) Ryan; Karen Reed; Matt Lyons; Stan Price; Sue Yuzer; Sylvester Cann IV; Tom Lienesch; Campbell, Eric; Ethan Raup; Leiber, Philip; Michael Jerrett; Tony Kilduff
Subject: Fwd: Utility Taxes & Rate Panel Discussion

I am forwarding a letter I received from a Adobe, a business in Fremont.

Thanks.

Eugene Wasserman
206 440-2660
eugene@ecwassociates.com

----- Forwarded message -----

From: **Mike Gilmore** <gilmore@adobe.com>
Date: Thu, Mar 10, 2011 at 3:32 PM
Subject: Utility Taxes & Rate Panel Discussion
To: "eugene@ecwassociates.com" <eugene@ecwassociates.com>

Hi Eugene –

Jessica Vets from the Fremont Chamber of Commerce directed me to you as the facilitator of the upcoming City Light Utility Taxes & Rates Panel Discussion scheduled for next week.

Adobe feels passionately about energy savings, so much so that over the past two years we have reduced our electrical utilization, through deliberate efforts, by approximately 20%. During that process we invested dollars in upgrading our building management system, mechanical infrastructure, lighting controls and points of sub-metering for our Waterfront building in Fremont. We also tackled many non-financial activities that lead to savings including tightening our mechanical/light system scheduling, changing temperature set-points, computer virtualization initiatives and educating our employees about energy conservation.

Recently Adobe received a letter from City Light that notified us of our change in service level from a large account to a medium account for 2011, due to our reduced energy load. Our initial thought was that of excitement, as the impact of our investments and activities were becoming tangible. However, as we learned more about this lower service tier, we were shocked to discover that the net result was an increase to our annual utility bill. We phoned City Light to

ask if this was truly the case, and the representative confirmed the increase and also shared it was a point of frustration with other businesses. This seems extremely counter-intuitive, as working to be a socially responsible organization should be rewarded through savings, not penalized through rate increases.

In the meeting next week, will you please ask City Light to address this specific issue, and what (if any) measures are being considered to remedy this scenario?

Thank You,

Mike Gilmore

Facilities Manager

Adobe Systems, Inc.

Tel 206-675-7920

gilmore@adobe.com